

The Veeam logo is displayed in white lowercase letters on a bright green rectangular background. In the top left corner of the slide, there is a decorative pattern of small, glowing green and yellow dots arranged in a diagonal line.

V12

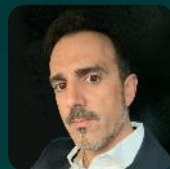
New Capabilities for Service Providers



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COMING SOON...

Veeam Backup & Replication **v12**





DRaaS

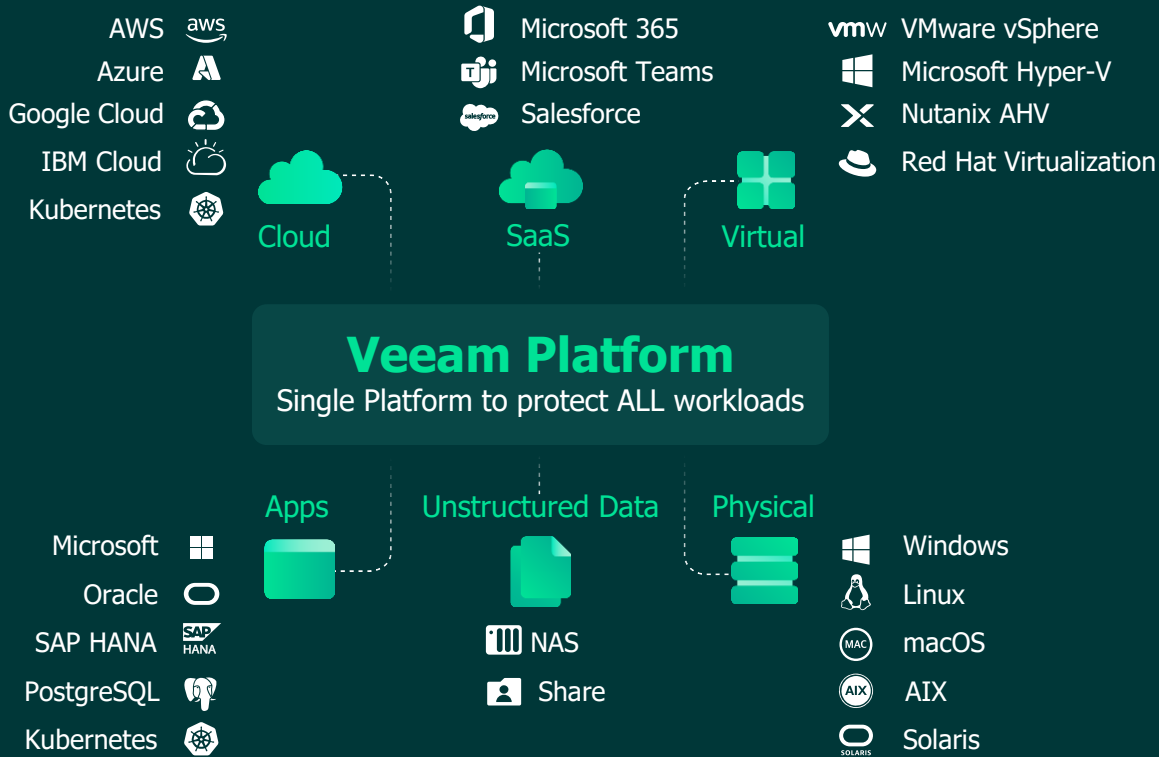


Public cloud/
containers BaaS

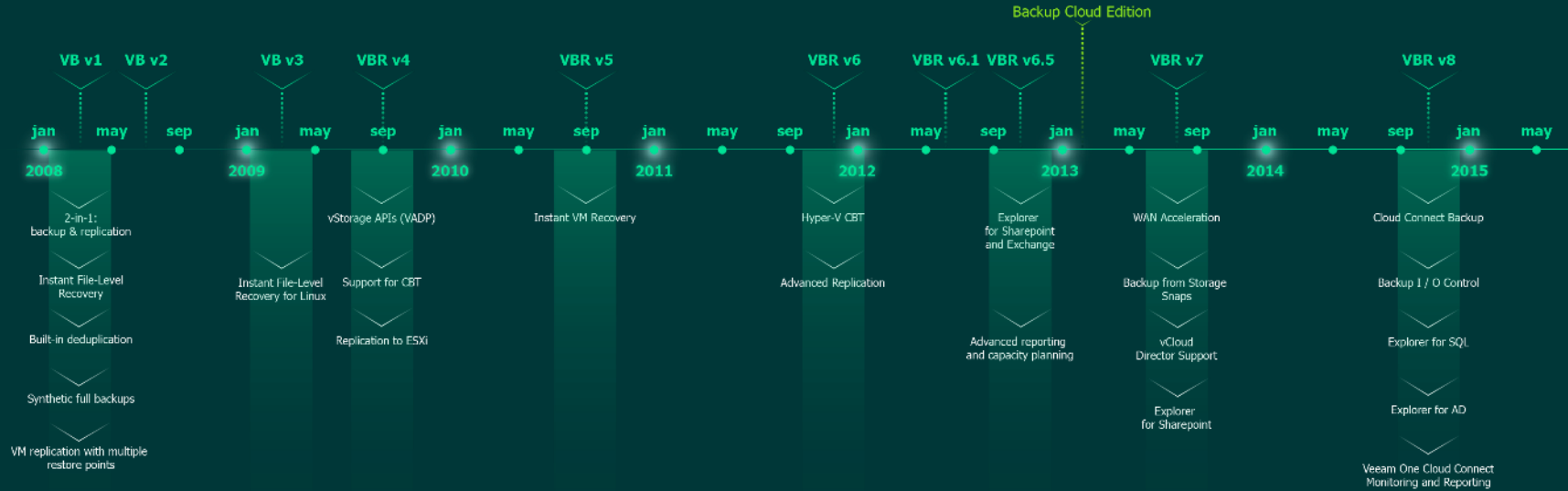


Object storage

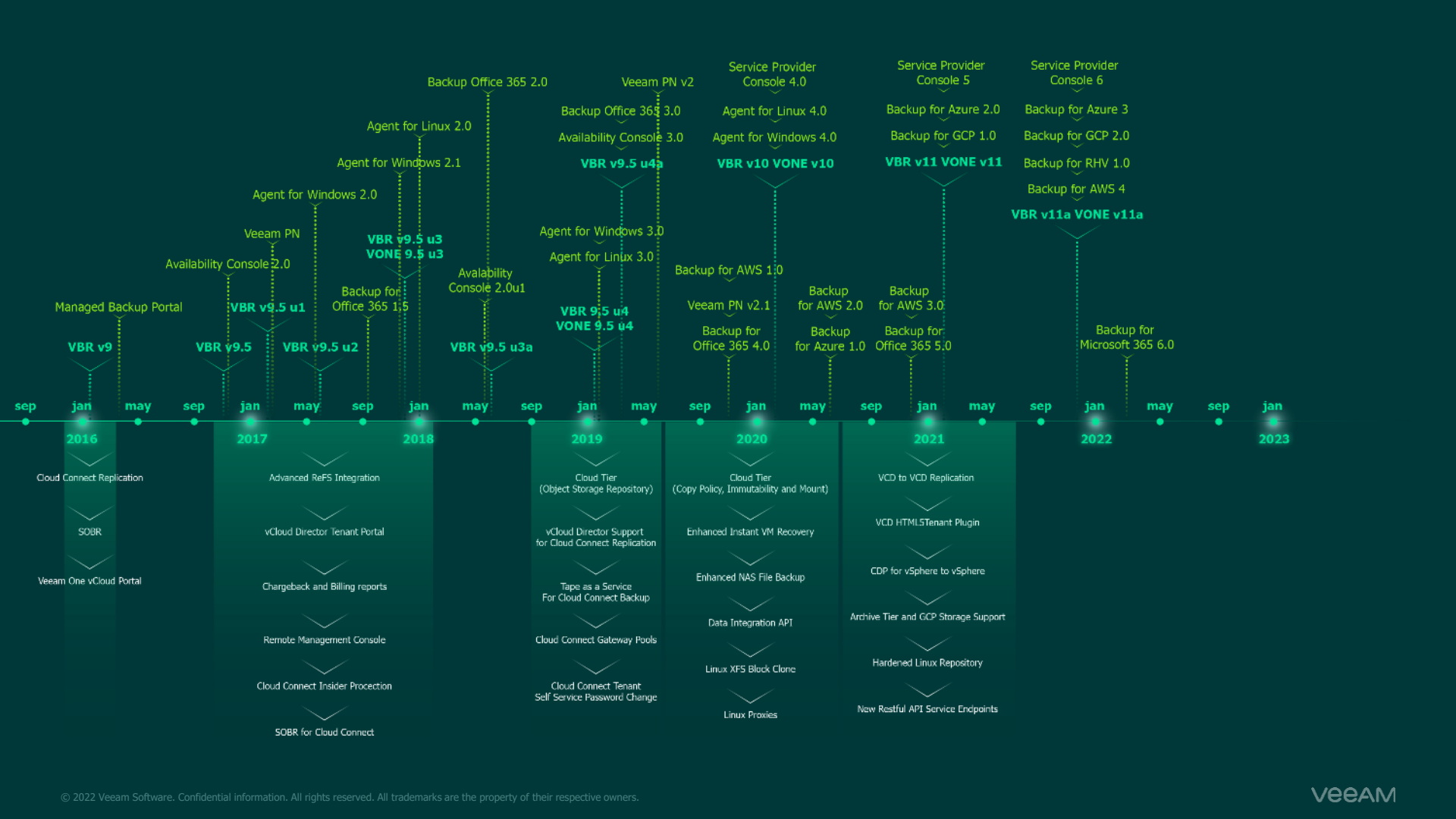
Veeam platform **POWERING YOUR** Service Offerings



Veeam Service Provider Reverse Roadmap

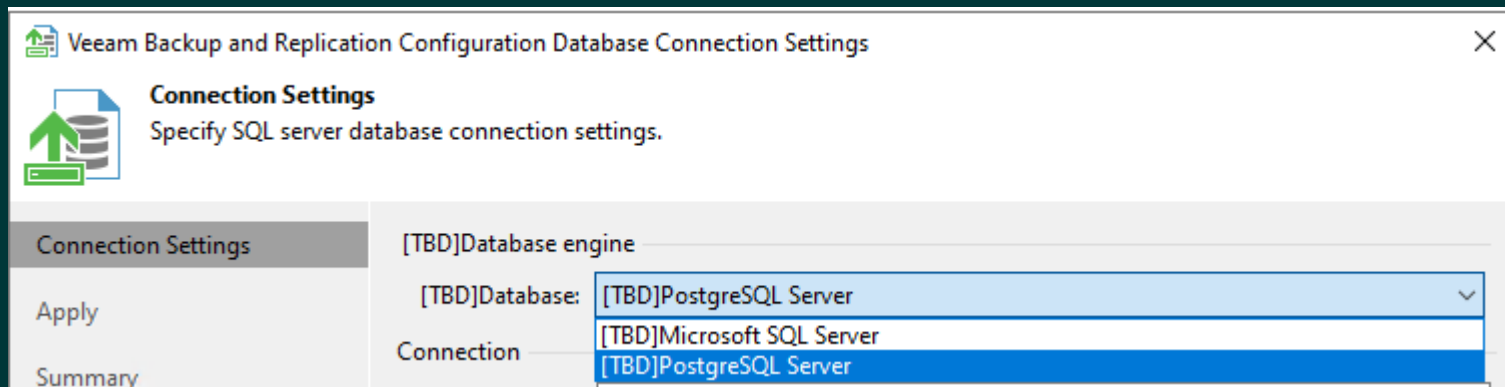


100% Dedicated to VCSPs with 10+ Years of Innovation



Core architectural improvements

Postgres for VBR & EM



A powerful open-source database

Proven in other Veeam® products (VBs for AWS, Azure, GCP)

Performance and scalability

Compatibility and migration path

Upgrade to V12 first, then migrate



Backup server and Enterprise Manager must have same database type

Configuration restore to Postgres requires same DB version

Cloud connect always works

Tenant and provider are independent


What does it **OFFER**?



- Lower cost to do business
 - Large MSP customers
 - Large IaaS providers
 - Large Cloud Connect installs
- Reduce from Microsoft/SQL licensing
- Another option for configuration DBs

CDP proxy on Linux

Edit VMware CDP Proxy ✕

 **Server**
Choose a server to act as a VMware CDP proxy. You can choose between any Microsoft Windows or Linux servers added to the managed servers which are not assigned a CDP proxy role already. However, they can carry other roles.

Server Choose server: v12-linpxy.home.lab (Created by HOME\administrator at 2/9/2022 6:11 PM.) Add New...

Cache

Traffic Rules

Review

Apply

Summary

Proxy description:
Created by HOME\administrator at 2/9/2022 6:34 PM.

CDP host traffic port: 33032
TCP/IP port for communication between the ESXi host and the CDP proxy server.

CDP proxy traffic port: 33033
TCP/IP port for communication between source and target CDP proxy servers.

< Previous Next > Finish Cancel

Linux gateway

New Object Storage Repository

Account
Specify account to use for connecting to S3 compatible storage system.

Name: Service point:

Account: Region:

Bucket:

Mount Server: Credentials: [Manage cloud accounts](#)

Review

Apply

Summary

[TBD] Use gateway server to proxy access object storage:
[TBD] Gateway server:
[TBD] Select a gateway server to proxy access to object storage system. You can select multiple

< Previous Next > Finish Cancel

[TBD] Gateway server

[TBD] Choose gateway server for this object storage repository. For redundancy, we recommended to select at least two gateway servers. When multiple gateway servers are available, selection will be performed, based on the current load.

[TBD] Automatic selection
[TBD] The backup server will select the most suitable gateway server from all available ones.

[TBD] Use the selected gateway servers only
[TBD] Backup server will automatically select the most suitable gateway server from the following list:

Name
<input checked="" type="checkbox"/> v12-linpxy.home.lab
<input checked="" type="checkbox"/> v12-post.home.lab

What does it **OFFER**?



- Lower cost to do business
Linux gateways and proxies
- Step away from Microsoft OS licensing
- Another option for service providers

Improved per-machine chains

- Move machines between backup jobs
- Improved performance
- Separate health check schedule
- Trigger active-full for one VM
- Retry one machine instead of whole job



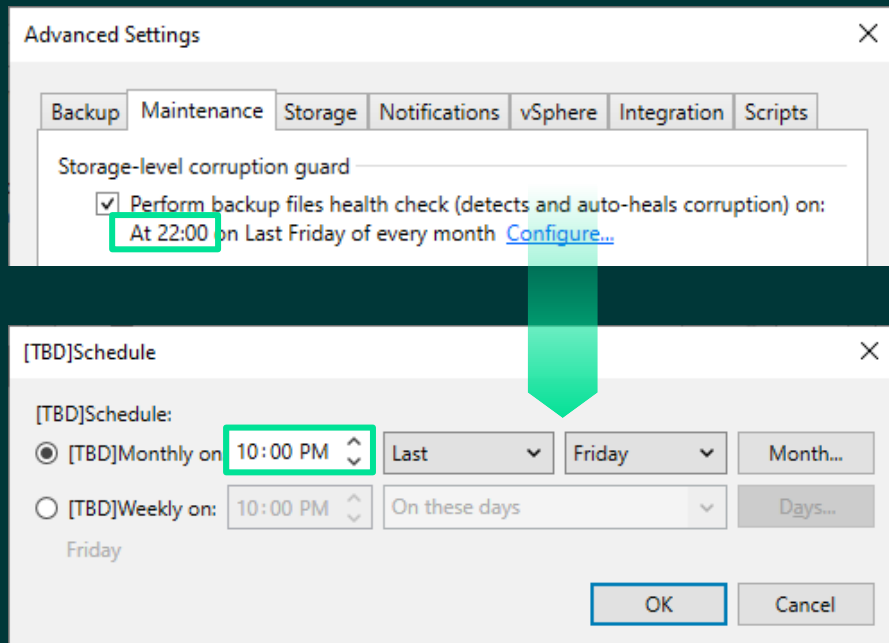
Distribute storage load

Schedule health checks outside backup window

Recommendation: run health check outside backup window

Backup and restore have preference over health check

Use for managed VBR backup copies in multi-tenant cloud connect environments

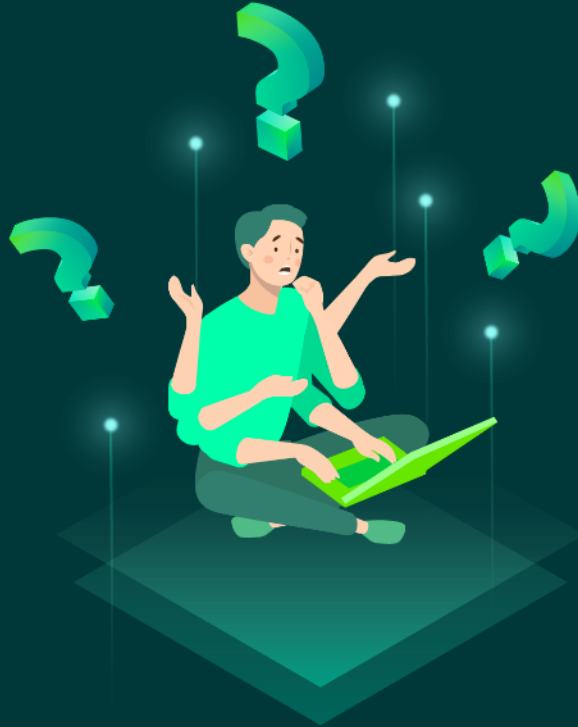


Use cases for VeeamMover

Move backups to
different repository

Migrate REFS to XFS
for hardened
repository

Rebalance Scale-out
Backup Repository™



Scale-out Backup
Repository extent
evacuation

Migrate NTFS
to REFS

Copy backups to
different repository

What does it **OFFER**?



- Flexible backup chains
- Ultimate combo with VeeamMover
- MSP pain relief
 - Flexibility in scheduling health-checks
- Q: Does the Start-VBRCloudTenantBackupEvacuation work with VeeamMover?
A: Yes.

Security and compliance

Quick overview

- gMSA and Kerberos support
- Multi-factor authentication
- Auto log off
- Classified data marking

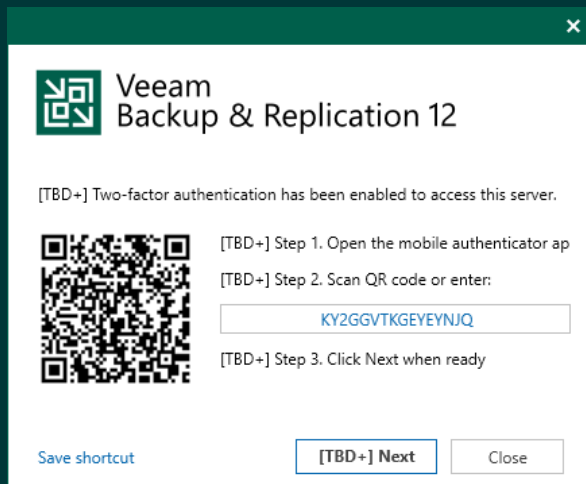
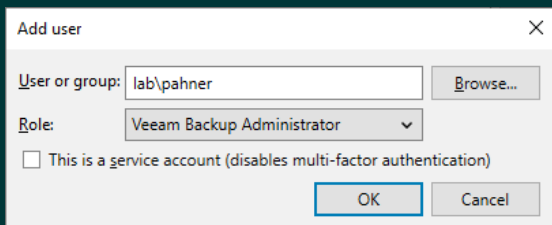
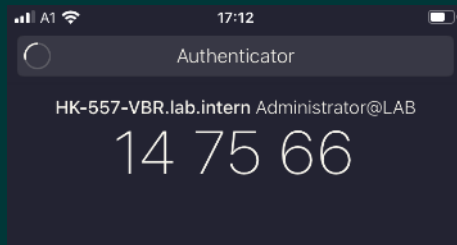


MFA for your consoles

Protect IaaS environments

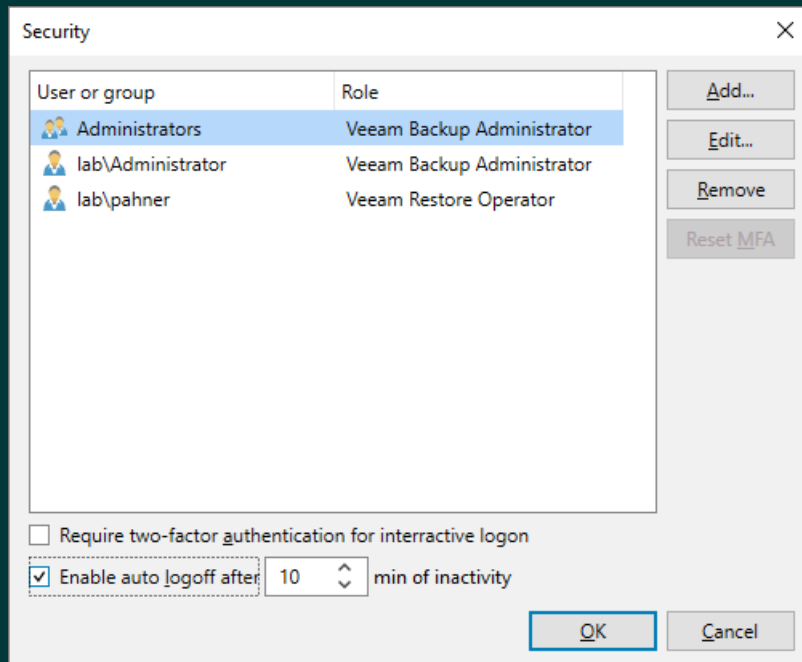
Protect cloud connect environments

Protect MSP environments



Auto log off after X minutes

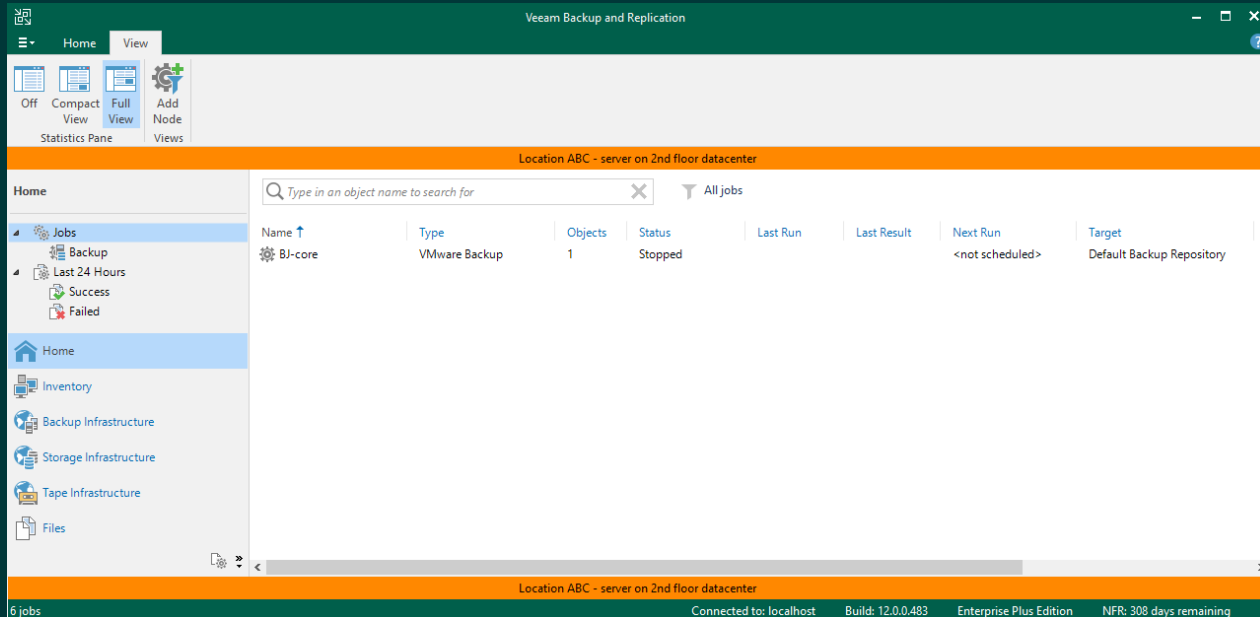
Requirement for security certification



Classified data marking

Required for security certifications

Alternative use cases: production/test/location



The screenshot displays the Veeam Backup and Replication interface. The title bar reads "Veeam Backup and Replication". The main window shows a navigation pane on the left with "Home" selected. The central area displays a table of jobs for "Location ABC - server on 2nd floor datacenter".

Name	Type	Objects	Status	Last Run	Last Result	Next Run	Target
BJ-core	VMware Backup	1	Stopped			<not scheduled>	Default Backup Repository

The status bar at the bottom indicates "6 jobs", "Connected to: localhost", "Build: 12.0.0.483", "Enterprise Plus Edition", and "NFR: 308 days remaining".

What does it **OFFER**?



- Overall tighter and more complete security and compliance story to assist with tenant retention and regulatory compliance
- MFA protects Veeam Backup & Replication™ console from malicious attack via direct access
- Auto log off protects Veeam Backup & Replication Console from malicious attack via direct access
- Classified data marking in console can be used to more easily represent location of Veeam Backup & Replication instance

Object storage and Scale-out Backup Repository

Quick Overview of v12 Object Storage

Direct to Object Storage Support

End to end Object Storage for SOBR

Expansive Support targeting Object Storage

New Object Storage Format

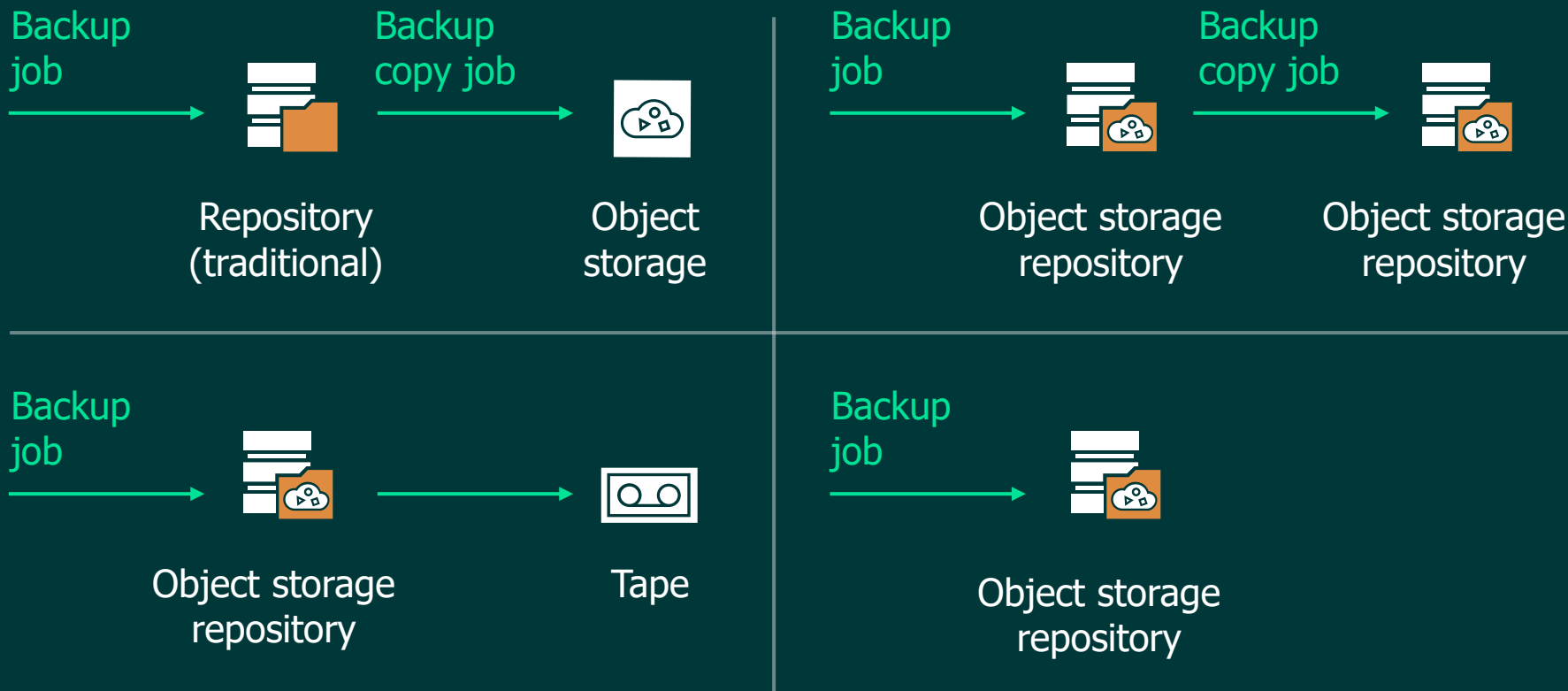
Multiple Buckets

SOBR Rebalance

* Full deep dive session Wednesday 1:30 p.m. Ironwood 8



Object storage standalone repositories



Object storage direct!

Pick cloud storage type header [TBD]

Name	(X) Amazon S3 compatible storage
Backup mode	[TBD] S3 compatible description.
Files	
Destination	() Amazon S3 storage
> Cloud Type	[TBD] Amazon S3 description.
Account	
Bucket	() Google storage
Advanced	[TBD] Google storage description.
Schedule	
Summary	() Microsoft Azure storage
	[TBD] Microsoft Azure storage description.

Cloud Type [TBD]
Public Cloud Type description [TBD]

Name	
Files	
Destination	
Cloud Type [TBD]	
Cloud Account [...]	
Cloud Folder [T...]	
Schedule	
Summary	

- Amazon S3 compatible storage[TBD]**
Amazon S3 compatible storage selector description in the wizard [TBD]
- Amazon S3 storage[TBD]**
Amazon S3 storage selector description in the wizard [TBD]
- Google storage[TBD]**
Google storage selector description in the wizard [TBD]
- Microsoft Azure storage[TBD]**
Microsoft Azure storage selector description in the wizard [TBD]

Cancel Previous Next >

New Backup Job

Destination
Choose where you want to backup your data to. We highly recommend that you do not store your backups on the same computer that you are protecting.

Name

Backup Mode

Files

Destination

[TBD] Public Cloud Type

[TBD] Public Cloud Account

[TBD] Public Cloud Folder

Backup Cache

Guest Processing

Schedule

Summary

Local storage
Choose this option to back up to a locally attached storage device such as USB, Firewire or eSATA external hard drive. Backing up to internal hard drives is not recommended.

Shared folder
Choose this option to back up to an SMB (CIFS) share on a Network Attached Storage (NAS) device, or on a regular file server.

Veeam backup repository
Choose this option to back up to a backup repository managed by Veeam Backup & Replication 12 or later server.

Veeam Cloud Connect repository
Choose this option to back up to a cloud repository managed by Veeam Cloud Connect service provider.

[TBD] Object storage
[TBD] Microsoft Azure, Amazon S3, S3 Compatible, Google Cloud...

< Previous Next > Finish Cancel

New File Backup Job

Storage
Specify target backup repository and file retention policy for this job.

Name

Files and Folders

Storage

Secondary Target

Backup repository:
Amazon-S3 (Created by LAB/administrator at 11/11/2021 4:07 PM.)

0 B free of 0 B

Keep all file versions for the last: 28 days

Retains recent versions of each file for the specified time period, allowing for restore of entire file shares to a point-in-time state, restore of deleted files, and restore of earlier file versions.

Map backup

Scale-out Backup Repository



Scale-out Backup Repository

VEEAM
READY

Repository

VEEAM
READY

Object

VEEAM
READY

Object with
Immutability

Performance Tier



DAS




NAS



Dedupe
appliance



Hardened
repository

Immutability 
from start to finish

- Policy-based
- Transparent
- Space-efficient
- Self-sufficient
- No extra costs

Capacity Tier



S3 compatible



IBM object
storage



Google
Cloud Platform



Amazon S3



Microsoft Azure
Blob Storage



Amazon S3
Glacier



Microsoft Azure
Archive Blob
Storage

Scale-out Backup Repository

OBJECT STORAGE EVERYWHERE



Scale-out Backup Repository

VEEAM
READY

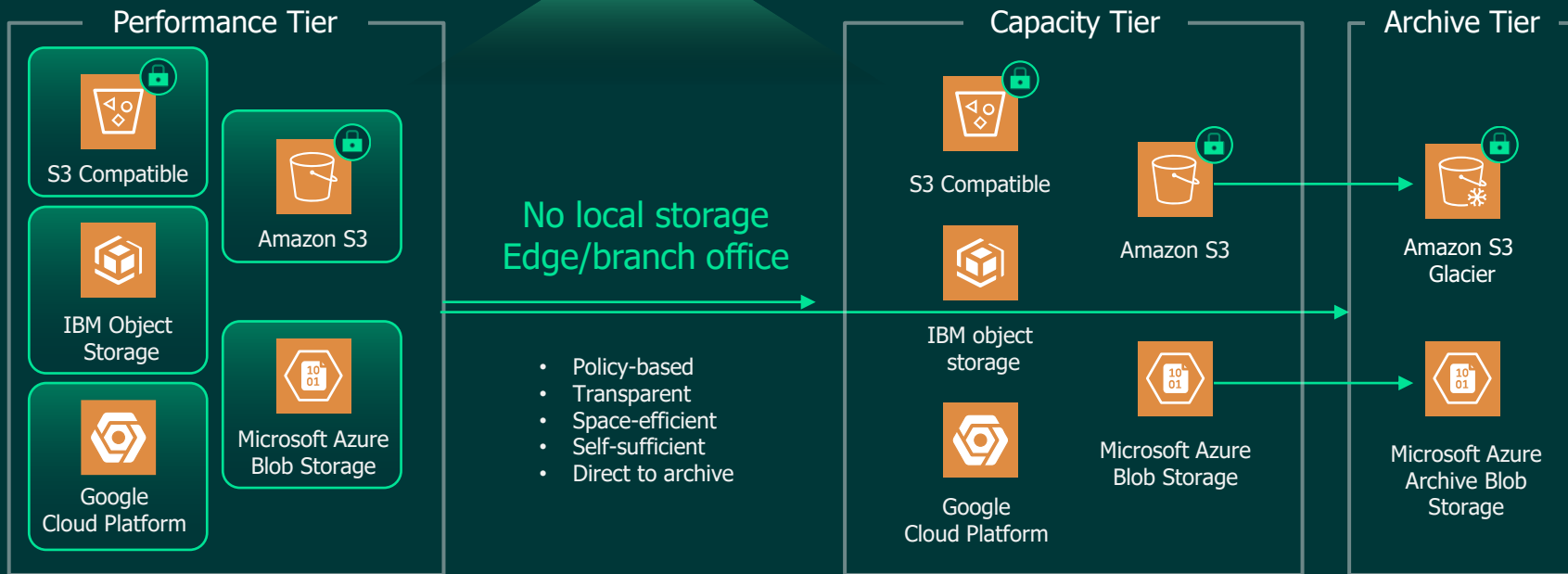
Repository

VEEAM
READY

Object

VEEAM
READY

Object with Immutability



WHAT Does it Offer..

Consumption of partner object storage platforms

Take advantage of direct to object storage support across multiple products and features

Ability for service provider to leverage object storage repos in more creative ways

SOBR object storage Performance Tier option for branch/edge customers

New format reduces transactional overheads and streamlines IO

Multiple buckets increases performance and improves consumption tracking



Self-service portal enhancements

Quick overview

Instant VM Recovery capability

[TBD+] Instant Recovery

- [TBD+] Restore Point
- [TBD+] Restore Mode
- [TBD+] Destination
- [TBD+] Datastore
- [TBD+] Summary

[TBD+] Destination

[TBD+] Choose ESXi server to run the recovered virtual machine on. You can choose to power on VM automatically, unless you need to adjust VM settings first (such as change VM network).

[TBD] Restored VM name:
HK-Nano

[TBD] Host: pdcpm02.amust.local [Choose...](#)

[TBD] VM folder: Headquarter [Choose...](#)

[TBD] Resource pool: HannesK [Choose...](#)

[TBD] Preserve BIOS UUID
[TBD] Preserving system UUID for the restored VM prevents issues with applications that match system by UUID.

[TBD] Generate new BIOS UUID
[TBD] Generating new UUID prevents possible conflicts between the restored clone and the original machine.

[Previous](#) [Next](#) [Cancel](#)

Dashboard Reports Jobs Policies File Shares

Backup server: All Servers

Search by machine name [Instant Recovery](#) [Restore](#)

Machine	Backup Server	Job
HK-381-VAW	172.21.239.43	VA
HK-Nano	172.21.239.43	BC
HK-Nano_restored	172.21.239.43	BC
HK-zzz-empty01	172.21.239.43	BC
HK-zzz-empty02	172.21.239.43	BC

What does it **OFFER**?



- Available for vSphere and VMware cloud director
- Instant VM Recovery[®] via self-service enables tenants to up-level their recovery power
- IVMR means instant recovery of VMs without waiting for while restore to complete

Automation and APIs

PowerShell gets the V12 treatment

- CDP Cloud Connect and VCD CDP
- True per-vm (move/copy/upgrade backups and manage sessions for separate job objects)
- FLR compare with production
- Direct backup to object storage
- Multiplatform SureBackup® jobs/application groups
- Multiplatform BCSM jobs
- IPv6 support
- New tape file restore cmdlets
- gMSA accounts support
- Agent recovery tokens

+ miscellaneous minor updates and enhancements.

* No Powershell core support

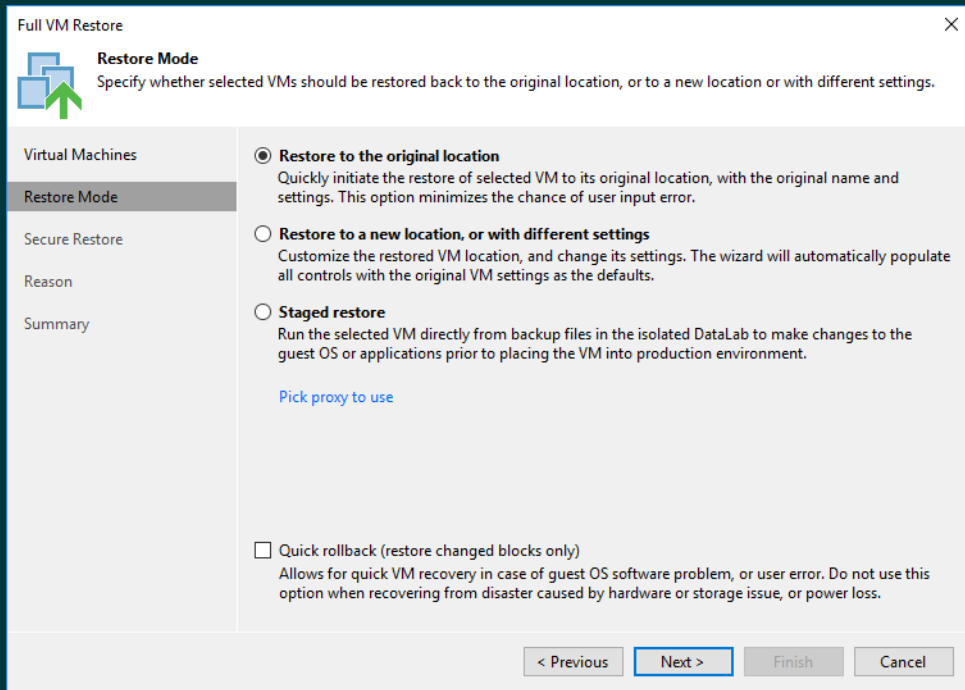
* No fully standalone PS module

Entire VM restore support

/restore/vmRestore/vmware

POST

Only entire VMware VM restore is supported



The screenshot shows a 'Full VM Restore' wizard window. The title bar reads 'Full VM Restore' with a close button. Below the title bar is a 'Restore Mode' section with a sub-header and an icon of a folder with an arrow pointing up. The sub-header text says: 'Specify whether selected VMs should be restored back to the original location, or to a new location or with different settings.'

On the left side, there is a navigation pane with the following items: 'Virtual Machines', 'Restore Mode' (which is highlighted), 'Secure Restore', 'Reason', and 'Summary'.

The main content area contains three radio button options:

- Restore to the original location**
Quickly initiate the restore of selected VM to its original location, with the original name and settings. This option minimizes the chance of user input error.
- Restore to a new location, or with different settings**
Customize the restored VM location, and change its settings. The wizard will automatically populate all controls with the original VM settings as the defaults.
- Staged restore**
Run the selected VM directly from backup files in the isolated DataLab to make changes to the guest OS or applications prior to placing the VM into production environment.
[Pick proxy to use](#)

At the bottom, there is a checkbox option:

- Quick rollback (restore changed blocks only)**
Allows for quick VM recovery in case of guest OS software problem, or user error. Do not use this option when recovering from disaster caused by hardware or storage issue, or power loss.

At the bottom right, there are four buttons: '< Previous', 'Next >' (which is highlighted with a blue border), 'Finish', and 'Cancel'.

Instant VM recovery support

Start and get recovery

/restore/instantRecovery/vmware/vm

POST

GET

/restore/instantRecovery/vmware/vm/{mountId}

GET

Mount actions

/umount

POST

/migrate

POST

Only instant **VMware** VM restore
is supported

Object storage repository support

Repositories

/backupInfrastructure/repositories

POST

GET

/backupInfrastructure/repositories/{id}

GET

PUT

DELETE

Cloud browser

/cloudBrowser

POST

Credentials

/cloudCredentials

POST

GET

/cloudCredentials/{id}

POST

PUT

DELETE

Supported types

All except for **external** object storage repositories

What does it **OFFER**?

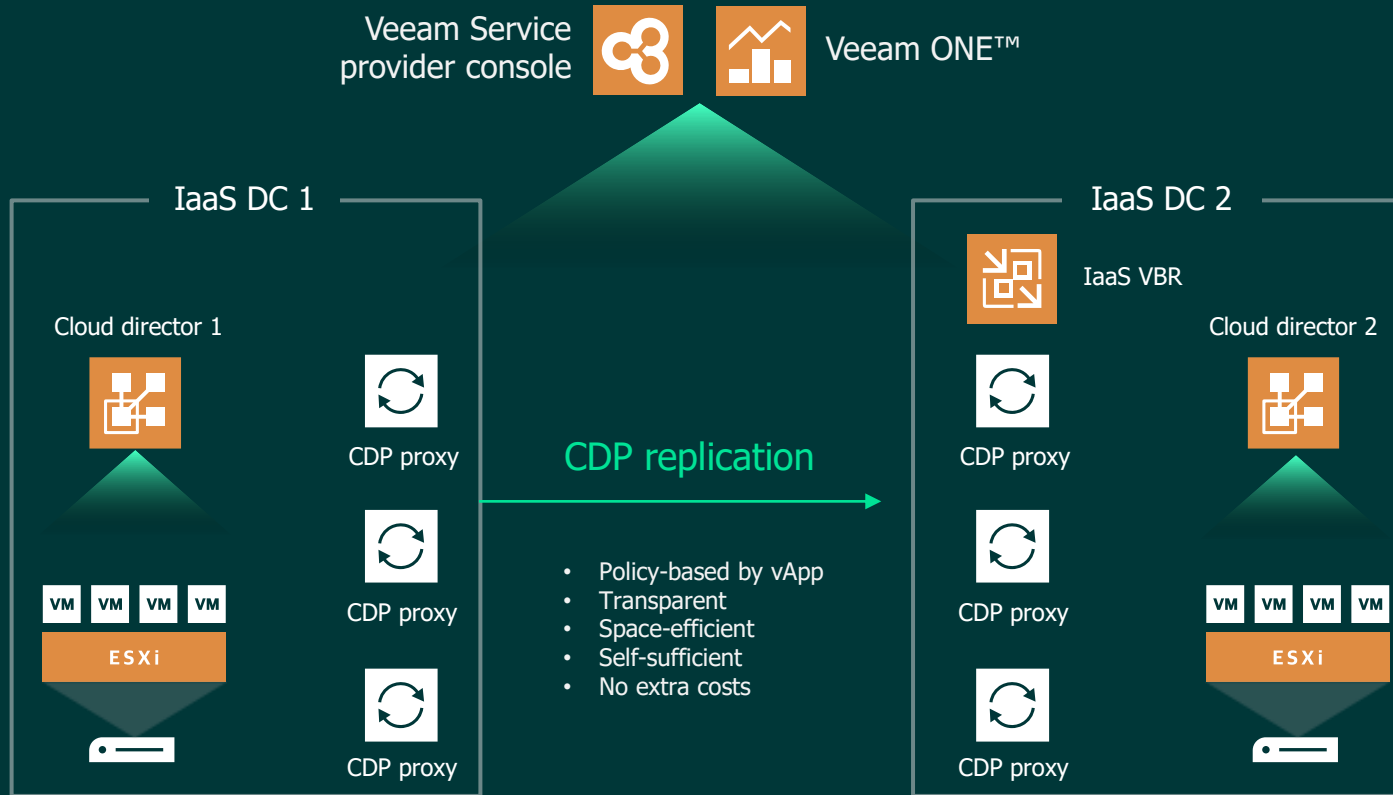


More Commandlets, Endpoints and methods to allow better programmatical access to components and actions

The background is a solid teal color with several overlapping, semi-transparent teal shapes. In the top right and bottom left corners, there are clusters of small, light green dots arranged in a pattern that suggests a starburst or a trail of particles.

Continuous data protection for Cloud Connect w/VMware Cloud Director

CDP for IaaS



CDP for Cloud Director (IaaS)

Replicate and failover vApps between virtual datacenters (vDCs)

Different vCloud Director (VCD) servers are supported

The screenshot displays the Veeam Backup & Replication console interface. On the left, the 'Jobs' tree shows 'CDP' expanded, with 'Replicas' containing 'Ready' and 'Last 24 Hours' (Running (2), Success, Warning). A green arrow points to the 'Running (2)' status. The main area shows the 'CDP' configuration page with a green arrow pointing to the '[TBD]vCD over CDP policy...' job. A dialog box titled '[TBD]Edit Replication Job [VCDoverCDP-29.09.1633]' is open, showing the '[TBD]vApps' tab. The dialog contains a table of vApps to replicate:

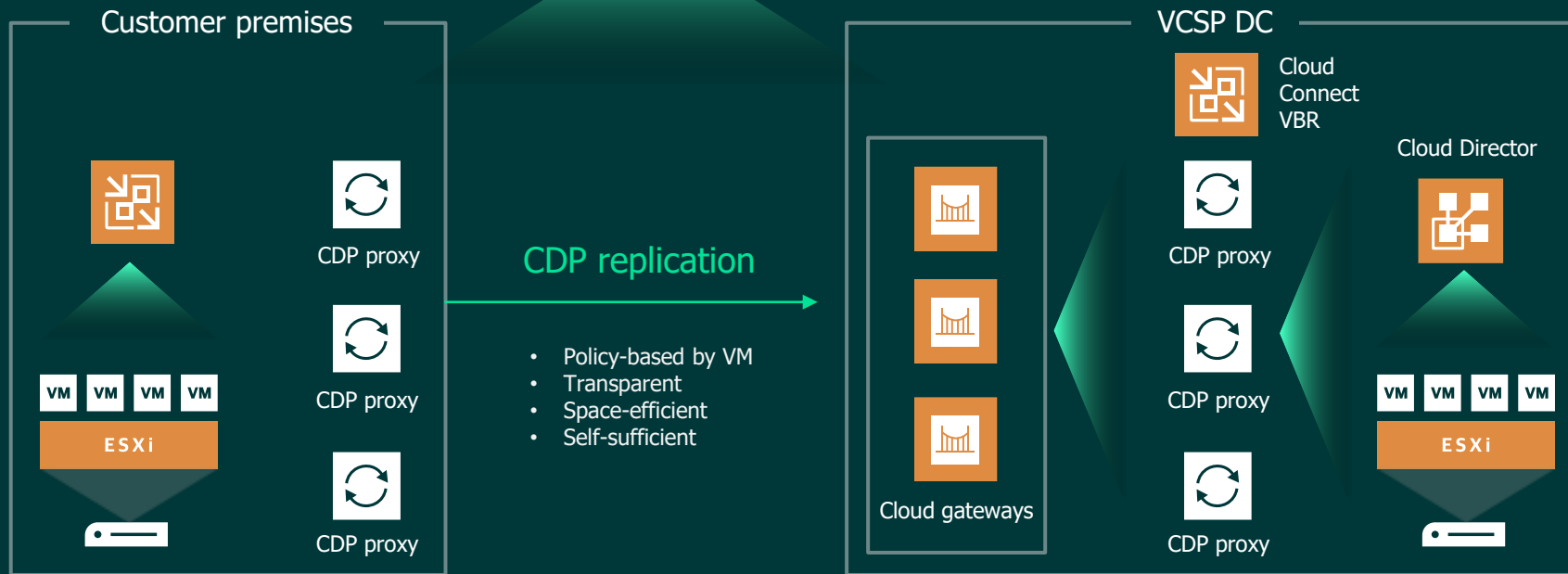
[TBD] vApps to replicate:			
Name	Type	Size	
CDP-Test	vCloud vApp	0 B	

Buttons on the right side of the dialog include 'Add...', 'Remove', 'Exclusions...', 'Up', and 'Down'. A green arrow points to the '[TBD]vApps' tab header.

CDP via Cloud Connect



Veeam Service
provider console



CDP via Cloud Connect

Assign Cloud Director resources

The screenshot displays the Veeam Backup & Replication console. On the left, the 'Cloud Connect' tree view is expanded to 'Tenants', and the 'Add tenant' context menu is open, with 'vCloud Director account...' selected. The main area shows the 'Edit aa-org1' dialog for 'Replica Resources'. The 'Organization vDC' section is active, showing a table with one entry: '2 (CDP ready)'. An 'Add vDC org' dialog is open, allowing selection of a vDC. Below the table, there is a checkbox for 'Use Veeam network extension capabilities during partial and full site failover'.

Cloud Connect Tree View:

- Cloud Connect
 - Cloud Gateways
 - Gateway Pools
 - Tenants
 - Backups Storage
 - dd
 - lin1
 - Scale-out Backup Repository 1
 - share
 - win1
 - Replica Resources
 - Replica org vDCs
 - Last 24 Hours

Edit aa-org1 - Replica Resources

Specify Organization vDC for this tenant to use.

Organization vDC:

Name	WAN
2 (CDP ready)	Not set

Add vDC org

Select vDC: 2 (CDP ready)

Enable WAN acceleration through the following WAN accelerator:

Use Veeam network extension capabilities during partial and full site failover

The network extension appliance will be deployed to the tenant environment. Skip this if you are already using a 3rd party solution like VMware NSX Edge to manage networking during failover.

Navigation: < Previous, Apply, Finish, Cancel

CDP via Cloud Connect

Tenant choice of org VDCs

New CDP Policy

Destination
Specify where replicas should be created in the DR site.

Name: _____
Virtual Machines: _____
Destination: _____
Policy Settings: _____

Host or cluster: _____ Choose...
Resource pool: _____ Choose...

VMware vSphere
Cloud host...

New CDP Policy

Destination
Specify where replicas should be created in the DR site.

Name: _____
Virtual Machines: _____
Destination: _____
Policy Settings: _____

Select Host

Select host: _____ Choose...
_____ Choose...

Service Providers
vlee-11-cp21.qahv1.veeam.local (aa-org1\u001)
2

What does it **OFFER**?



- CDP upgrade for two DRaaS use-cases
 - DRaaS for Cloud Director hosting
 - DRaaS for any on-premises/MSP backup
- Multi-tenant service oriented
 - VSPC v7 integration



Veeam service provider console V7 new features in five minutes

1

Self-service FLR for VSPC managed agents

Self-service portal for users

Delegated restore
(by a service provider or reseller)

Support for Windows, Linux, Mac agents

Two recovery options are available >
browse and search (requires the indexing
option from the standalone agent)

2

VBR patching and updating

Enhanced patching engine

Update managed VBRs to the latest
appropriate version

Remote upgrade and installation

Upgrade managed VBRs to the latest
appropriate version

3

CDP policies support

Ability to monitor policies state

Ability to report on SLA parameters of protected VMs

Include this data to built-in invoices

4

VB (public cloud) improvements

Ability to orchestrate the VB appliance creation via integration with Veeam Backup & Replication

All the rest configuration is still done via the VB UI

No longer requires a customer VBR for monitoring/reporting

Initial release will be limited to a particular public cloud (TBD)

What does it **OFFER**?

- Most significant VSPC release to date
- New self-service capabilities
 - FLR for VSPC managed agents
 - Backup for Microsoft 365
- MSP Backup & IaaS
 - Ultimate control for VBR patch, upgrade, install
 - Public cloud data protection



The rest...
plus a MASSIVE IN



The rest...

Core architecture improvements

- Configuration database on PostgreSQL
- Per-machine backup chains
- VeeamMover – copy and move backups
- Background retention
- Unified backup copy job
- Multiple gateway servers
- IPv6 support – all products
- New compression algorithm
- Linux proxy BfSS NFS

Security and compliance improvement

- gMSA support
- Kerberos support
- MFA for console
- Auto log off
- Classified data marking

Object storage

- Direct to object storage
- Improved format
- Immutability for GFS

Scale-out Backup Repository

- Object storage everywhere
- Rebalance
- Multiple buckets per SOBR tier
- Export backups from Capacity or Archive Tier

NAS backup

- Direct to object storage
- Archive copy mode

NAS Continued

- Immutability support
- Nutanix files change file tracking
- Improved health check
- Rotated drives support
- SMB instant recovery incl. migration
- Publish NFS as SMB share

CDP

- Linux proxy
- vCD-to-vCD
- CDP to vCD via Cloud Connect

Agent management improvements

- Direct to object storage
- **Protection groups for cloud agents**
- Recovery token for bare metal recovery
- gMSA support



The rest...

Veeam Agent for Windows standalone

- Direct to object storage
- Block level incremental file backup
- SQLite as configuration “database”

Veeam Agent for Linux standalone

- Direct to object storage
- GFS support
- LVM snapshots

Veeam Agent for AIX and Solaris

- Bare metal restore

Veeam Agent for MAC

- Universal package
- Resume jobs

Nutanix AHV backup

- Synthetic fulls
- GFS and daily retention
- Health checks
- Restore VMs in parallel
- New user interface
- Multiple protection domains per job

Application integrations

- AAIP for Postgres incl new Explorer
- Enterprise plug-ins
- Hardened repository support
- IPv6
- Centralized management
- VDI plug-In for SQL

Primary and secondary storage integrations

- Nimble peer-persistence support
- StoreOnce catalyst immutability support
- StoreOnce CloudBank support
- Fujitsu Eternus CS800 integration
- Infinidat Infiniguard integration
- Universal storage API 2.0

Tape support

- Tape server on Linux
- Scalable file-to-tape
- NAS backups to tape
- Backups from object storage to tape
- Better LTO9 support

REST API

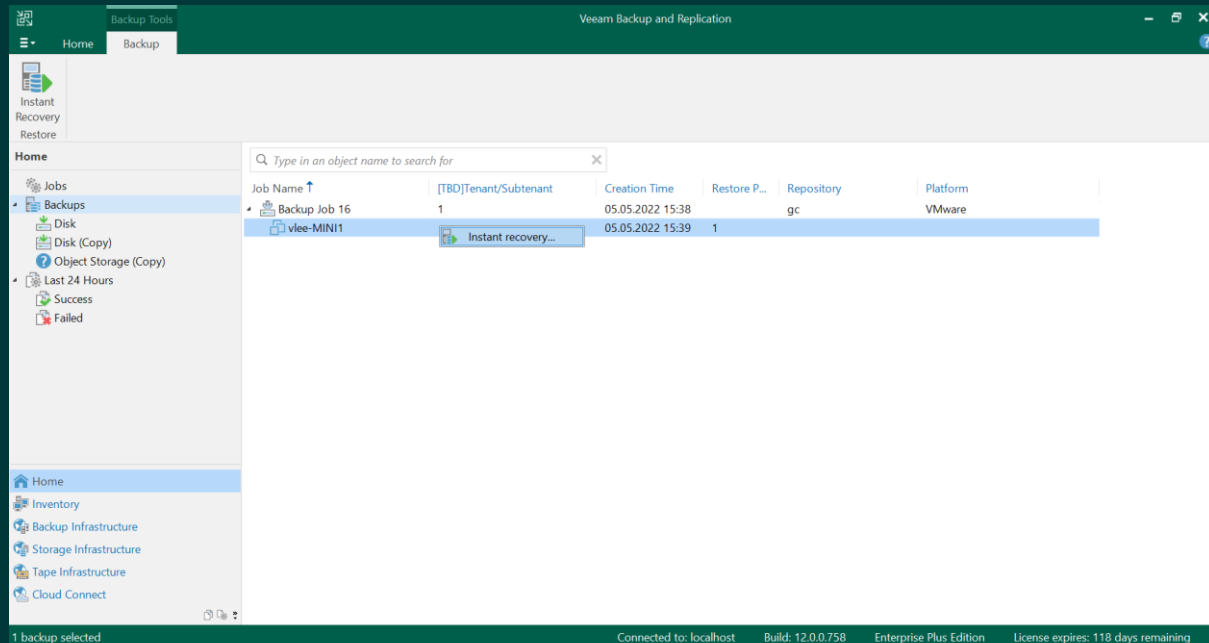
Enterprise manager

Console and all the small things



Restore from cloud connect (awareness)

As the Service Provider Restores...



Restore from cloud connect (awareness)

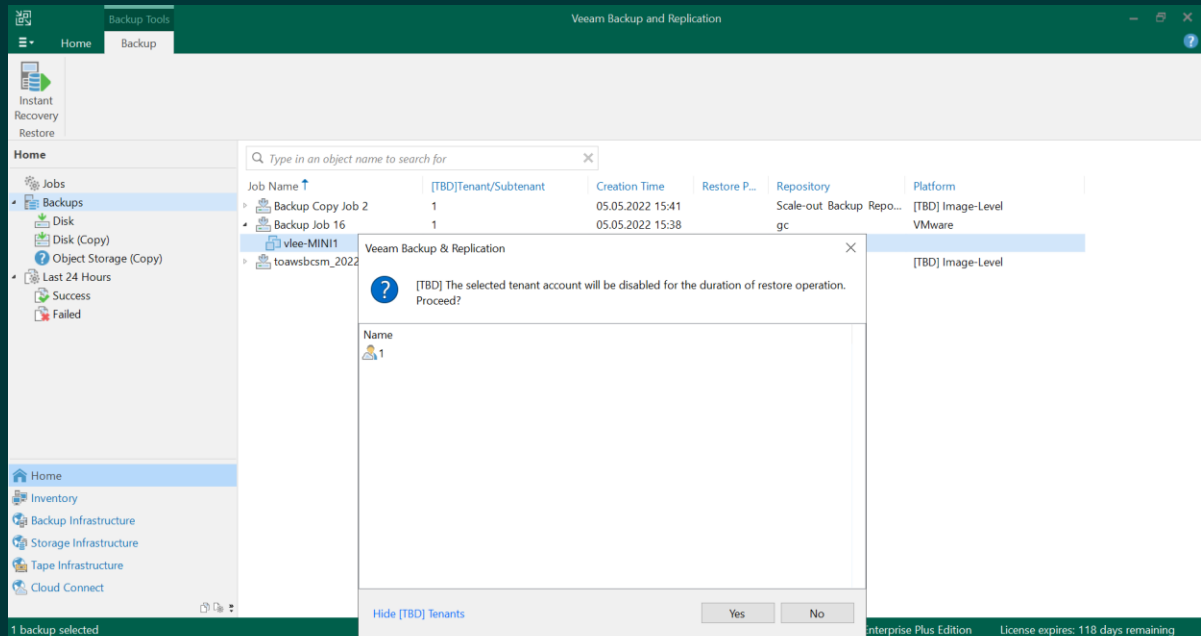
As the Service Provider Restores...

The screenshot displays the Veeam Backup and Replication console. The left sidebar shows the navigation tree with 'Home' selected. The main pane shows a table of backup jobs. A dialog box is open, displaying a warning message: '[TBD] The selected tenant account will be disabled for the duration of restore operation. Proceed?'. The dialog also shows a list of names with '1' next to each. At the bottom of the dialog, there are 'Yes' and 'No' buttons. The status bar at the bottom indicates '1 backup selected' and 'Hide [TBD] Tenants'.

Job Name	[TBD]Tenant/Subtenant	Creation Time	Restore P...	Repository	Platform
Backup Copy Job 2	1	05.05.2022 15:41		Scale-out Backup Repo...	[TBD] Image-Level
Backup Job 16	1	05.05.2022 15:38		gc	VMware
vlee-MINI1					[TBD] Image-Level
toawsbcm_2022					[TBD] Image-Level

Restore from cloud connect (awareness)

As the Service Provider Restores...



Thank you!



veeam